

SHARAD GONDALIYA, CPA (CANADA), CPA (USA)

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Dear Hiring Manager,

Analytical and Performance-Driven Tech-savvy Finance Professional having 12+ years of proven experience in Accounting Management, Finance Management, and Financial Analysis as an Accounting Manager, Finance Manager, and Senior Financial Analyst. I have read about the role, and I feel that my skill and experience are the best suitable for this position.

With an extensive experience in owning financial statements, Periodical closing, Business Partnership, as well as Team Building & Leadership, I am known to deliver excellent in-depth service, formulate strategic alternatives to enhance business performance, generate productivity, provide insightful solutions to support financial decisions, and establish personal and professional rapport and credibility with staff, management, and stakeholders. I am also proficient with finance systems and can quickly grasp, analyze, research, and evaluate information, interpret complex concepts, and identify improvement opportunities to achieve company goals, coupled with an ability to negotiate and resolve.

Key Achievements:

- **Best Manager Award-2019** from CEO for the best performance and effective implementation of ERP.
- **Best Performer Award** for the best performance in terms of quality and quantity of services provided to clients.
- **Mainly established and improved** Full cycle accounting, Monthly Financial Review, KPI Analysis, variance analysis, Cash Flow Management Monthly Forecast, and Annual Budget from very scratch due to the demerger of Business.
- **Increased 12% profit by effective ERP implementation, oversaw requirements gathering, collaborating team, user experience, design of Internal Controls, drafting, training, and User Acceptance testing.**
- **Reduced 20% sales return by allocating ownership of sales return** to departmental heads and in-depth sales return analysis reporting implementation in monthly reporting package.
- **Reduced 70% of clerical errors** by Continuous Process Improvement of Accounting & Finance Operations by effective and efficient checklists and reviews.
- **Reduced Average Billing cycle by 9 days and average receivable by 15 days** by effective implementation of SOP related to billing on a timely basis and better follow-up.
- **Implemented dynamic presentation** using Power BI for better & effective decision-making for management.
- **Streamlined Accounting and Finance operations** for effective and timely reporting.
- **Having CPA (Canada), CPA (USA), and CA (India).**
- Prestigious **Amul Vidhya Bhushan Award** issued by Amul.
- Magazine Article - 5 Must-have Financial Management Tools Your Business Needs at The Business Daily.
- Magazine Article - 4 Most Fascinating Ways How Artificial Intelligence (AI) can Automate the Financial Management at Silicon Valley Times.

Thank you for considering my candidacy.

Sincerely,
Sharad Gondaliya

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Analytical and Performance-Driven Tech-savvy Finance Leader having 12+ years of proven experience in Accounting Management, Finance Management, and Financial Analysis.

CPA (Canada), CPA (USA), and CA (India).

Core Competencies

Owning Financial Statements | Periodical Closing | Cash Flow Analysis | Business Partner | Team Building & Leadership
Financial Planning and Analysis (FP&A) | **Budgeting** | **Forecasting** | Variance Analysis | Finance Modeling
IFRS, US GAAP | ERP Implementation | **Establish Accounting & Finance Operations** | Result driven Ad-hoc Reporting
Internal Controls | AR | AP | Payroll | Internal and External Auditing | Regulatory Compliance | Tax Planning

Skills

- **Technical proficiency with** Advanced MS Excel, PowerPoint, Power BI, SAP, NetSuite, Hyperion, and QuickBooks.
- **Well-versed in ASPE, IFRS, US GAAP, and SOX.**
- **Finely honed leadership**, decision-making, excellent communication skills, and time management skills.
- **Strong written communication skills**, active listening, and collaboration effectively.
- **Self-Motivated, able to work independently**, passionate, Quick Learner, articulate, business acumen, flexible in a fast-paced environment, meet deadlines with unique leadership skills, teamwork, collaborative, belief in innovation, dedicated, problem-solving skills, curious, result-driven, reliable, influence, and attention to details.
- **Detail Oriented analytical skills**; expert in problem-solving by creative solutions and excellent presentation skills.

Professional Experience

Senior Financial Analyst, Siemens Canada

Nov 2021 to Present

Leverage leadership abilities to Build, Manage, lead, and inspire 3 members of Finance & Accounting Team and become a business partner for revenue >500M, Sales > 5 countries, Budget >2 B, and reported to Senior Finance Manager.

- **Mainly established and improved** Full cycle accounting, Monthly Financial Review, KPI Analysis, variance analysis, Cash Flow Management Monthly Forecast, and Annual Budget from very scratch due to the demerger of Business.
- Periodical Financial Reporting, Forecast, and Budget Reporting to Regional Management and HQ Management through GFB and SPS Plus tools.
- Identify productivity and opportunity, discuss, and finalize the value addition, optimizations, Variance Analysis, KPI Analysis, financial performance analysis, Cash Flow Management, and Balance sheet analysis using SAP and Excel.
- Business Planning, Optimum Resource Allocation, Account Reconciliations using SAP and Excel.
- **Established Accounting and Finance operations** for effective and timely reporting.
- Complied with Corporate Governance, SOX, asset safeguarding, and continuous process improvement.
- Result-oriented ad-hoc reporting for management decision-making.

Senior Accountant, Legal Quotient Consultants (Legal Firm), Toronto

Nov 2020 to Nov 2021

Played leadership role to supervise, motivate, and guide a team of 3 members for full ownership of full-cycle Accounting, Financial Reporting, and financial operations of multi-countries operations and multi-currency transactions and reported directly to CFO.

- Oversaw full-cycle Accounting, Financial Planning and Analysis of Canadian, and cross-border USA operations.
- Lead month-end close and year-end closing process. Manage ad-hoc audit and management reporting.
- Generated financial and business supporting reports & statistical reports. Overview of Payroll & tax remittance.
- **Reduced Average Billing cycle by 9 days and average receivable by 15 days** by effective implementation of SOP related to billing on a timely basis and better follow-up.

- **Streamlined Accounting and Finance operations** for effective and timely reporting.
- **Implemented dynamic presentation** using Power BI for better & effective decision-making for management.

Finance Manager, RDP Foam Industries Private Limited, India

Aug 2015 to Oct 2020

Directly reported to CFO about financial functions while managing, led, and inspired 5-member team of Accounting and Finance having revenue >100M, Capex >15M, Budget >500M, 4 centralized warehouses, 13 Retail Stores, Dealers >500 using NetSuite, MARG ERP, and Excel.

- Lead full-cycle accounting, periodical financial reporting, detailed budgeting, forecasting, variance analysis, cost management, standard costing, inventory management, cost reporting, KPI Analysis, and scenario analysis on historical and projected business.
- Analyzed results to ensure a strong understanding of key drivers behind annual budgets and variances, trend analysis, and revenue review for organization growth.
- Performed Finance & Strategy planning, in-depth revenue analysis, supply chain analysis, Cash Forecasts, Account Receivables (AR) analysis, and Account Payables (AP) analysis.
- **Reduced 20% sales return by allocating ownership of sales return** to departmental heads and in-depth sales return analysis reporting implementation in monthly reporting package.
- **Increased 12% profit by effective ERP implementation**, oversaw requirements gathering, collaborating team, user experience, design of Internal Controls, drafting, training, and User Acceptance testing.
- **Best Manager Award-2019** from CEO for the best performance and effective implementation of ERP.

Accounting Manager, Bipin Chandra Modi & Co. (Public Accounting Firm), India

April 2012 to July 2015

Directly reported to Senior Partners and managed diverse clientele > 200 including manufacturing, SaaS, and service organizations, having a total turnover of \$800M. Managed hiring & training of staff to achieve organizational goals.

- Drove full-cycle accounting management and financial reporting as per IFRS, GAAP, and different accounting policies and principles.
- Result Oriented Consultation for accounting and finance processes and complex transactions.
- **Reduced 70% of clerical errors** by Continuous Process Improvement of Accounting & Finance Operations by effective and efficient checklists and reviews.
- **Best Performer Award** for the best performance in terms of quality and quantity of services provided to clients.

Accountant, Hirapara Kishor & Associates (Public Accounting Firm), India

Aug 2009 to Mar 2012

- Managed bookkeeping, accounting and financial records processing, journal entries, general ledger, and periodical closing process, including adjusting journal entries and audit support.
- Worked on 14-members team to collectively manage financials and accounts for 2000-clients' portfolios.

Education

- **CPA Canada** 2020 to 2021
- **CPA USA** 2020 to 2021
- **CA India** 2010 to 2015
- **DBF (Diploma in Banking and Finance)** 2013 to 2014
- **B Com (Bachelor of Commerce) (Accounting, Business, Economics), VNSGU, India** 2009 to 2013

Major Certificates/Awards

- **Best Manager Award-2019** and **Best Performer Award** from two previous employers for the best performance.
- Magazine Article - 5 Must-have Financial Management Tools Your Business Needs at The Business Daily.
- Magazine Article - 4 Most Fascinating Ways How Artificial Intelligence (AI) can Automate the Financial Management at Silicon Valley Times and The Institute of Chartered Accountants of India, Toronto Chapter.
- **Microsoft Office Specialist (Excel)** Issued by Microsoft, Xero Certified Advisor, and QuickBooks Certified ProAdvisor.